

TATNEFTEKHIMINVEST-HOLDING

# GAS AND PETROCHEMICAL COMPLEX OF THE REPUBLIC OF TATARSTAN

April 2022



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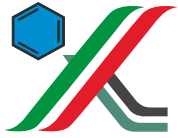
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# COORDINATION AND MANAGEMENT

## of the Gas and Petrochemical Complex of the Republic of Tatarstan





# Tatneftekhiminvest-holding is an entry point for cooperation with companies of Tatarstan



## EXPERTISE OF A PROJECT

at the Scientific and Technical Council with the participation of

15

enterprises

5

universities



## PRESENTATION OF A PROJECT TO TOP MANAGEMENT

at the board of directors with the participation of

10

general directors

6

heads of executive authorities of Tatarstan



## CONSULTING SUPPORT

19

marketing studies  
in 2020

1

business plan  
in 2020



## PROJECT PROMOTION

26

years of experience

5

projects got financial support in 2021

# A unique mechanism for intra- and inter-industry cooperation

## BOARD OF DIRECTORS



Board members

President of the Republic of Tatarstan

Cabinet of Ministers

Issues discussed

**TECHNOLOGIES**

**FINANCING**

**CONDITIONS FOR DEVELOPMENT**

Enterprises of the Complex

Enterprises of related industries

Development institutions

Investors

Financial institutions

Industrial parks

Scientific and educational organizations

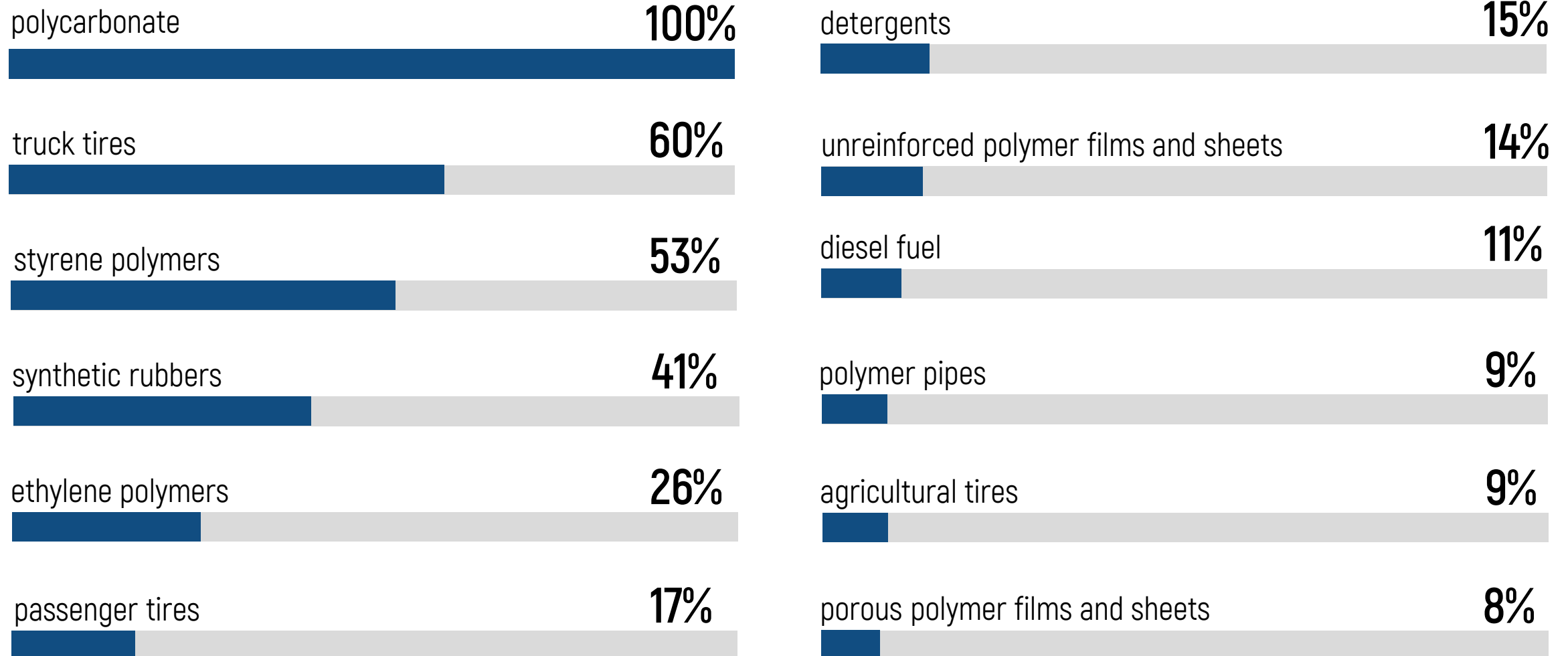
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# Characteristics of the GAS AND PETROCHEMICAL COMPLEX of the Republic of Tatarstan



# Tatarstan is one of the leaders in the production of petrochemical products in Russia

share of Tatarstan in Russian production in 2021



## GOAL FOR 2034 is the leadership

on the territory of the Eurasian Economic Union in the field of functional materials, medium-and low-tonnage chemistry

## GOALS FOR 2020-2024

### 1 Raw material base

Expansion of the raw material base for the production of medium-and low-tonnage chemicals

### 2 Infrastructure

Improving the infrastructure for facilitating the implementation of petrochemical projects

### 3 Scientific base

Development of the scientific base for functional materials, medium-and low-tonnage chemistry

### 4 Image of the territory

Positioning of the Republic of Tatarstan as an effective platform for the development of the chemical industry

### 5 Business support

Development of small and medium-sized business in the Gas and Petrochemical Complex

### 6 Innovations

Assistance in the implementation of new products and solutions for the Gas and Petrochemical Complex



linear alkylbenzenes

methyl chlorosilanes and products based on them

maleic anhydride and its derivatives

olefins and their derivatives

low-tonnage chemical products:

for the production and processing of rubbers and plastics

super engineering plastics and products for their production

obtaining chemical products by extraction and use of supercritical fluids

ultra-high molecular weight polyethylene and composites based on it

deep grain processing

## **PRIORITY AREAS FOR THE DEVELOPMENT OF THE CHEMICAL INDUSTRY OF THE REPUBLIC OF TATARSTAN**

processing of natural gas into chemical products, including olefins, aromatic products, feed protein (haprin)

carbon fiber and composites based on it

epoxy resins

synthetic resins

biodegradable polymers and composite materials

polyurethanes and raw materials for their production :  
ethylene and propylene oxide  
isocyanates

ethylene propylene rubber

# ADVANTAGES OF THE REPUBLIC OF TATARSTAN

## FOR THE IMPLEMENTATION OF PETROCHEMICAL PROJECTS



Projects of large international companies have been implemented in Tatarstan

 **BASF**

**Haier**

**3M**

**DAIMLER**

 **Air Liquide**

**HAYAT**

 **Polychem Systems**

 **ROCKWOOL®**

# Developed infrastructure and close location to sales markets

**39,2** thousand km of highways

**8** federal highways

**2** international airports

**3** river ports

**1,9** thousand km of railway

**3** A-class logistic hubs



# Resource potential for the implementation of new petrochemical projects

## RAW MATERIALS

produced in Tatarstan

**34,5** million tons of oil

**889** million cubic meters of associated gas

**1,7** million tons of plastics

**0,7** million tons of rubbers

## STAFF TRAINING

graduations per year in the following areas

**2** thousand graduates in chemical technologies

**2** thousand graduates in industrial ecology and biotechnology

**1,4** thousand graduates in geology, mining, oil and gas business

## SUPPORT MEASURES

**2** Special Economic Zones

**5** Priority Development Areas

**100** industrial parks and sites

## SCIENTIFIC BASE

**5** universities

**>7** research and design organizations

# Grant of benefits for petrochemical projects within Priority Social and Economic Development Areas in Tatarstan

Zelenodolsk

Nab. Chelny

Nizhnekamsk

Chistopol

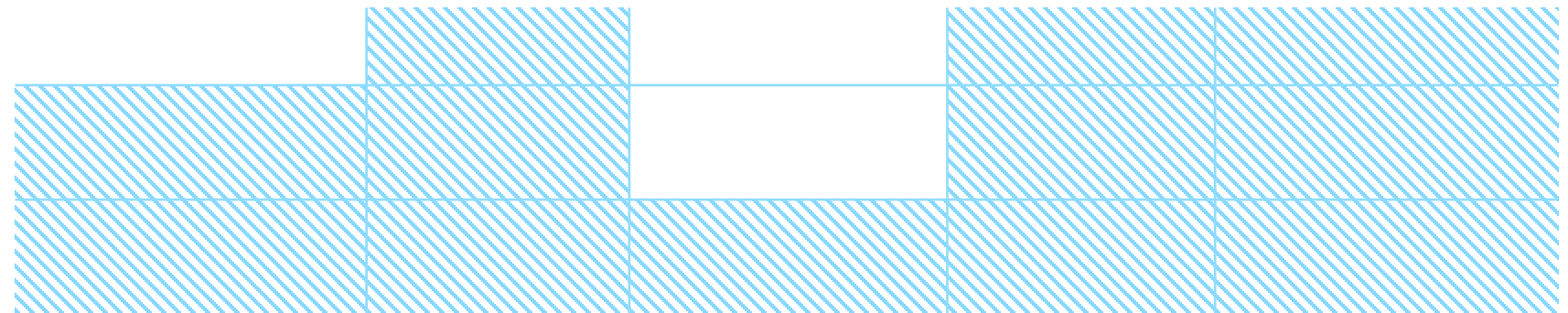
Mendeleevsk

## INDUSTRIES:

chemicals

medicines and medical supplies

rubber and plastic products



## CRITERIA:

Capital investments

incl. within 2 years after being included in the register of residents

Creating jobs

incl. within 2 years after being included in the register of residents

min 10 mln rubles	min 20 mln rubles	min 15 mln rubles	-	-
min 2,5 mln rubles	min 2,5 mln rubles	min 2,5 mln rubles	min 2,5 mln rubles	min 2,5 mln rubles
min 20	min 15	min 20	-	-
min 10	min 10	min 10	min 10	min 10



**алабуга**

ОСОБАЯ  
ЭКОНОМИЧЕСКАЯ  
ЗОНА

# Alabuga provides favorable conditions for the location of production facilities

## FREE CUSTOMS ZONE

0% VAT  
0% import duty

customs terminal for residents  
registration in 3 hours

## LOW COST OF LAND

rent  $\approx$  rubles/m<sup>2</sup> per year

acquisition  $\approx$  10 rubles/m<sup>2</sup>

## FINISHED INDUSTRIAL SIGHTS

Industrial Park  
Synergy – 24,5 thousand m<sup>2</sup>

Industrial Park  
Synergy 2 – 75,9 thousand m<sup>2</sup>

## TRANSPORT INFRASTRUCTURE AND COMMUNICATIONS LINES

are available and  
connected to the site

## FREE CONNECTION

to energy supply  
networks

## Minimum capital investment:

120 mln rubles  
with the exception of intangible assets,  
including 40 mln rubles during the first 3 years  
after acquiring the resident status



# Comparison of conditions for project implementation in PSEDA and SEZ

	<b>REGULAR TAXATION REGIME</b>	<b>PRIORITY SOCIAL AND ECONOMIC DEVELOPMENT AREA (PSEDA)</b>	<b>SPECIAL ECONOMIC ZONE (SEZ)</b>
procedure for VAT reimbursement	standard (after cameral tax audit)	Declarative (before cameral tax audit completion)	standard (after cameral tax audit)
profit tax rate (federal part)	2017-2024 – 3%	0%	2% <sup>1)</sup>
profit tax rate (regional part)	2017-2024 – 17% (may be reduced for certain categories)	1-5 years – max. 5% <sup>1)</sup> 6-10 years – max. 10%	1-5 years – 0% <sup>1)</sup> 6-10 years – 5% up to 2055 – 13,5%
land tax	1,5% (may be reduced)	0% <sup>2)</sup>	0% <sup>3)</sup>
property tax	2,2% (may be reduced)	1-10 years – 0%	0% <sup>3)</sup>
insurance payments	30%	1-10 years – 7,6% <sup>4)</sup>	30%
transport tax	8-250 rubles per HP	8-250 rubles per HP	0 rubles <sup>3)</sup>
customs payments (import duty, VAT)	depend on the group of names of imported goods	0%	0% <sup>5)</sup>

<sup>1)</sup>Upon realization of profit

<sup>2)</sup> From 3 to 10 years from the date of creation of the TOCER (in accordance with the regulations of local self-government bodies)

<sup>3)</sup> Within 10 years from the formation of taxation base

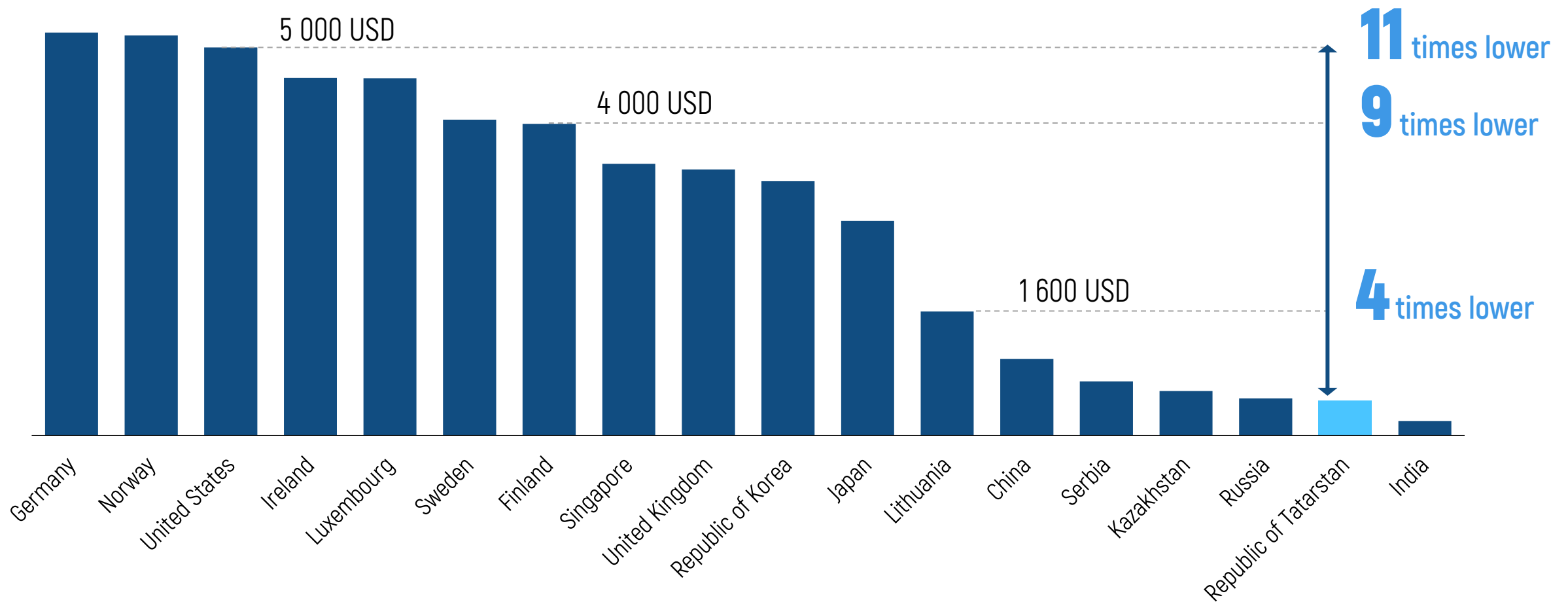
<sup>4)</sup> For the residents who received the residency status no later than within 3 years from the date of establishment of PSEDA. Preferential period for the TOSER of Tatarstan has expired. In 2021, the State Duma adopted a law on the possibility of extending benefits under certain decisions of the Government of the Russian Federation for a period no later than December 31, 2024.

<sup>5)</sup> For technological equipment which doesn't have similar equipment produced in the Russian Federation



# The location of foreign production in Tatarstan allows to save on labor costs

Average monthly salary in industry in 2020, USD



# Support of investors by the management and executive authorities in the Republic of Tatarstan



Investment Development Agency  
of the Republic of Tatarstan  
<https://tida.tatarstan.ru/>

## INVEST ► TATARSTAN

investment portal  
<http://invest.tatarstan.ru>,



Venture Investment Fund  
of the Republic of Tatarstan  
<https://ivfrrt.ru/>



Ministry of Economy  
of the Republic of Tatarstan  
<https://mert.tatarstan.ru/>



Entrepreneurship Support Fund  
of the Republic of Tatarstan  
<https://fpprt.ru/>



Ministry of Industry and Trade  
of the Republic of Tatarstan  
<https://mpt.tatarstan.ru/>

# WE INVITE YOU TO COOPERATE!



## Marketing Department

8 (843) 273-07-43

e-mail: [ilfat@tnhi.ru](mailto:ilfat@tnhi.ru)

- ▶ Suggest an idea or technology
- ▶ Find potential projects for investment



## Economic Analysis Department

8 (843) 238-18-00

e-mail: [uea@tnhi.ru](mailto:uea@tnhi.ru)

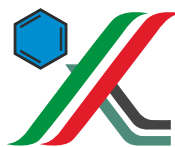
- ▶ Get information about the activities of enterprises
- ▶ Learn more about the directions of strategic development of the Gas and Petrochemical Complex of Tatarstan



## Registry

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